

Power Transmission Best Practices, Technologies and Opportunities in Vietnam

February 16, 2011 at 9 a.m. USTDA's Business Center, Arlington, VA

A Briefing by Senior-Level Officials from Vietnam's National Power Transmission Corporation.



Sponsored by the U.S. Trade and Development Agency
Organized by the MFM Lamey Group

Learn About Upcoming Opportunities in Vietnam's Electric Power Transmission Sector

The U.S. Trade and Development Agency (USTDA) is sponsoring a one-day Briefing to give senior leadership from Vietnam's National Power Transmission Corporation (NPT) an opportunity to brief U.S. firms on Vietnam's upcoming plans and future power transmission procurement needs. Representatives from U.S. companies will make brief presentations of their technologies and services to the delegation and audience.

About the National Power Transmission Corporation

The National Power Transmission Corporation is a state-owned, single member limited liability company under Electricity Vietnam (EVN), the national power company. Established in July 2008 as part of Vietnam's energy market reform strategy, the NPT was created to manage investment, construction, operation and maintenance of the country's transmission network which includes 220 kV and 500 kV lines and associated substations.

Opportunities for U.S. Firms

According to the Asian Development Bank, the **NPT needs to invest approximately \$750 million annually in new transmission assets** from 2011 to 2016 to meet the growth in energy demand; which is forecasted to expand 15 percent per year. Potential areas of interest are:

- Transmission company management practices and models,
- Smart Grid deployment/solutions,
- Transmission equipment, including transformers, electrical switchgear, substation components, telecom/IT control systems,
- Project management systems, including advanced scheduling software, cost control, and document management.

Who Should Attend?

Representatives of U.S. companies providing products and services to the power sector are encouraged to attend to learn about the upcoming opportunities with the NPT and to meet with these senior-level officials.

For More Information

For more information about participation in the event or Reverse Trade Mission and the benefits of sponsorship, please contact:

Ms. Pamela Peseux, Director of Sales and Marketing

MFM Lamey Group LLC (organizers) Tel: +1.202.347.2725 or

+1.866.636.4729 or email: ustda@trademeetings.com or go to

<http://www.trademeetings.com/>

Current Agenda

- 8:30 a.m.** Registration
- 9:00 a.m.** Welcome
- 9:30 a.m.** Delegate Presentations
- 12:00 p.m.** Luncheon
- 1:00 p.m.** U.S. Technology Solutions and Best Practices
- 2:30 p.m.** Prescheduled meetings: Delegates with U.S. representatives

This briefing is part of the delegation's Reverse Trade Mission (RTM) to the United States to learn more about leading U.S. electric power transmission technologies and best practices. The visit takes place February 14-26, 2011 and includes meetings with U.S. firms, government officials and site visits in Washington, DC, Philadelphia, PA and San Francisco, CA.

Register Today!

The registration fee is \$75 and includes:

- The briefing handbook,
- The luncheon,
- An opportunity for a one-on-one meeting with the delegation for up to 20 minutes. Meeting times are limited and scheduled on a first-come, first-served basis.

Online Registration is available at

www.trademeetings.com

or complete the registration form (on back) and return



Registration Form

Power Transmission Best Practices, Technologies and Opportunities in Vietnam

U.S. Trade and Development Agency (USTDA) Business Briefing - Cost: \$75.00

Wednesday, February 16, 2011 - USTDA Business Center (15th Floor) 1000 Wilson Blvd, Arlington, VA

PERSONAL INFORMATION

NAME

TITLE

ORGANIZATION / COMPANY

ADDRESS

CITY

STATE / PROVINCE

POSTAL CODE

COUNTRY

PHONE

FAX

E-MAIL ADDRESS

MOBILE PHONE

COMPANY DESCRIPTION

☐ Yes, I will stay for lunch

Special Dietary Restrictions: ☐ NO PORK ☐ VEGETARIAN

PAYMENT INFORMATION

Cost \$75.00 Payment: by Visa, MC, AMEX (Circle one please).

NAME ON CARD

CARD NUMBER

Exp date

SIGNATURE

3 EASY WAYS TO REGISTER:

1. Call: 1.866.636.4729 (MFM Lamey Group)
2. Online at: www.trademeetings.com
3. Complete this form and fax to:
+1.202.783.3345 or Email:
ustda@trademeetings.com

The USTDA Business Center is located on the 15th Floor of 1000 Wilson Blvd, Arlington, VA 22209

DELEGATION MEETINGS

☐ Yes, I would like to schedule one-on-one meetings with the delegation for up to 15 minutes. I am most interested in meeting with the following NPT delegates:

- ☐ Mr. Nguyen Ha Dong, Member of Management Board
- ☐ Mr. Dang Phan Tuong, Member of Management Board
- ☐ Mr. Vu Tran Nguyen, Vice President
- ☐ Mr. Nguyen Thai Son, Director, Technical Department
- ☐ Mrs. Luong Lan Dung, Director, International Cooperation Department
- ☐ Mr. Nguyen Xuan Son, Director, Telecommunication and Information Technology Department
- ☐ Mrs. Nguyen Hoai Anh, Deputy Director, Finance and Accounting Department
- ☐ Mr. Nguyen Dinh Tho, Deputy Director, Administration Department
- ☐ Mr. Vu Ngoc Minh, Director, Power Transmission Company No. 1
- ☐ Mr. Dam Quang Vinh, Director, Power Transmission Company No. 2
- ☐ Mr. Hoang Xuan Phong, Director, Power Transmission Company No. 3
- ☐ Mr. Nguyen Thanh Lan, Director, Power Transmission Company No. 4
- ☐ Mr. My Tran, U.S. Commercial Service, U.S. Embassy, Ho Chi Minh City

The delegation may meet with companies as a delegation or break up in smaller groups or "one-on-one."

TERMS AND CONDITIONS USTDA NATIONALITY REQUIREMENTS AND PRIVACY POLICY:

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